

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT March 31,2020

FORM NL-6-COMMISSION SCHEDULE
COMMISSION

Rs '000

For the quarter ended March 31,2020														
Particulars	Fire	Marine	Miscellaneous											Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	
Commission paid														
Commission Paid Direct	10,932	-	63,306	276	63,582	59	2,987	22,531	-	200	-	-	4,965	94,324
Add: Re-insurance Accepted	124	-	-	-	-	-	-	-	-	18	-	-	-	18
Less: Commission on Re-insurance Ceded	7,778	-	2,907	824	3,731	7	19,648	2,238	-	262	-	-	237	26,123
Net Commission	3,278	-	60,399	(548)	59,851	52	(16,661)	20,293	-	(44)	-	-	4,728	68,219
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:														
Agents	191	-	4,459	-	4,459	-	9	994	-	50	-	-	-	5,512
Brokers	510	-	36,192	37	36,229	3	2,968	113	-	130	-	-	910	40,353
Corporate Agency	10,231	-	11,443	2	11,445	56	6	19,507	-	20	-	-	4,055	35,089
Others	-	-	11,212	237	11,449	-	4	1,917	-	-	-	-	-	13,370
TOTAL	10,932	-	63,306	276	63,582	59	2,987	22,531	-	200	-	-	4,965	94,324

Upto the quarter ended March 31,2020														
Particulars	Fire	Marine	Miscellaneous											Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	
Commission paid														
Commission Paid Direct	45,136	-	225,720	386	226,106	461	10,858	91,532	-	2,544	-	-	19,976	351,477
Add: Re-insurance Accepted	709	-	-	-	-	-	-	-	-	85	-	-	-	85
Less: Commission on Re-insurance Ceded	18,673	-	10,010	2,910	12,920	29	68,414	10,796	-	1,853	-	-	4,192	98,204
Net Commission	27,172	-	215,710	(2,524)	213,186	432	(57,556)	80,736	-	776	-	-	15,784	253,358
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:														
Agents	336	-	15,753	7	15,760	30	13	1,981	-	115	-	-	12	17,911
Brokers	1,462	-	122,305	128	122,433	79	10,829	4,713	-	2,299	-	-	2,372	142,725
Corporate Agency	43,338	-	51,580	6	51,586	352	12	79,043	-	130	-	-	17,592	148,715
Others	-	-	36,082	245	36,327	-	4	5,795	-	-	-	-	-	42,126
TOTAL	45,136	-	225,720	386	226,106	461	10,858	91,532	-	2,544	-	-	19,976	351,477

For the quarter ended March 31,2019														
Particulars	Fire	Marine	Miscellaneous											Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	
Commission paid														
Commission Paid Direct	6,921	-	50,385	7	50,392	435	1,746	23,722	-	106	-	-	3,599	80,000
Add: Re-insurance Accepted	72	-	-	-	-	-	-	-	-	12	-	-	-	12
Less: Commission on Re-insurance Ceded	4,671	-	2,203	641	2,844	22	17,793	2,650	-	321	-	-	777	24,407
Net Commission	2,322	-	48,182	(634)	47,548	413	(16,047)	21,072	-	(203)	-	-	2,822	55,605
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:														
Agents	103	-	5,118	3	5,121	79	38	350	-	-	-	-	(74)	5,514
Brokers	300	-	20,392	-	20,392	228	1,704	3,836	-	39	-	-	35	26,234
Corporate Agency	6,518	-	14,779	3	14,782	128	4	18,750	-	67	-	-	3,638	37,369
Others	-	-	10,096	1	10,097	-	-	786	-	-	-	-	-	10,883
TOTAL	6,921	-	50,385	7	50,392	435	1,746	23,722	-	106	-	-	3,599	80,000

Upto the quarter ended March 31,2019														
Particulars	Fire	Marine	Miscellaneous											Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	
Commission paid														
Commission Paid Direct	20,005	-	171,286	27	171,313	435	2,167	63,988	-	375	-	-	16,953	255,231
Add: Re-insurance Accepted	353	-	-	-	-	-	-	-	-	55	-	-	-	55
Less: Commission on Re-insurance Ceded	16,072	-	7,771	2,352	10,123	22	40,137	6,942	-	587	-	-	2,515	60,326
Net Commission	4,286	-	163,515	(2,325)	161,190	413	(37,970)	57,046	-	(157)	-	-	14,438	194,960
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:														
Agents	156	-	16,038	10	16,048	79	56	764	-	-	-	-	13	16,960
Brokers	901	-	60,616	1	60,617	228	2,083	8,482	-	239	-	-	428	72,978
Corporate Agency	18,948	-	60,111	13	60,124	128	28	53,778	-	136	-	-	16,512	130,706
Others	-	-	34,521	3	34,524	-	-	964	-	-	-	-	-	35,488
TOTAL	20,005	-	171,286	27	171,313	435	2,167	63,988	-	375	-	-	16,953	255,231